



Working with AFC

AFC is organized to minimize friction in both government and commercial engagements. We understand that program success depends not only on technical performance, but also on how efficiently a supplier can be contracted, managed, and scaled.

Contracting Flexibility

We support multiple engagement models, including prime contractor roles on directly awarded government programs, as a subcontractor supporting major integrators, and through commercial procurements outside of FAR/DFARS frameworks

Small Business Advantage

As a small business, AFC offers access to small business set-aside opportunities, increased responsiveness and direct executive engagement, and reduced administrative overhead compared to larger primes. This structure allows us to move quickly while still meeting the compliance expectations of federal programs.

Commercially Oriented Approach

*Where appropriate, AFC operates under **commercial item frameworks**, enabling simplified procurement pathways, reduced compliance burden, and procurement and contracting timelines. Our products and services are developed with commercial scalability in mind, even when deployed in defense environments.*

Streamlined Execution

We prioritize clear scopes of work and deliverables, rapid proposal and quoting cycles, and transparent communication throughout execution. Our internal systems and processes are designed to reduce administrative friction and keep programs moving.